Gravel/Crushed Stone
Sealed Bid #2019-030
Town of Salem, NH
September 2019

SALEM PURCHASING
Christine Wholley Purchasing Agent
603-890-2090 fax 603-890-2091
Cawholley@salemnh.gov

Chris Dillon, Town Manager
Prepared for and in coordination with the
Public Works Department
Dave Wholley, Deputy Director of Municipal Services
603-890-2159
dwholley@salemnh.gov
SALEM, NEW HAMPSHIRE
COMPETITIVE SEALED BIDS FOR
Gravel/Crushed Stone
September 2019

It is the intent of the Town of Salem, New Hampshire to engage the services of a qualified firm to provide the Town with the following products(s) or services to be purchased: “Gravel/Crushed stone”

Bids shall be submitted on the enclosed bid sheet to the listed minimum specifications. If you find these specifications to be unreasonably restrictive, please contact the Municipal Services Deputy Director immediately for clarification or alternative specifications. If no exception is noted, the specifications as written will be considered acceptable

Sealed bids must contain (1) one original and (1) one copy, and be received no later than October 18, 2019 before 11:00am from interested firms, to be eligible for consideration by the town. Each bid must be submitted in a sealed envelope which is clearly marked “Bid #2019-030 “Gravel/Crushed Stone”, at Salem Town Hall, Attention: Christine Wholley, Purchasing Agent, and delivered to the Building Department, upstairs, at the following address:

Salem Town Hall
ATTN: Christine Wholley
33 Geremonty Drive
Salem NH 03079

Upon receipt, all sealed bids and correspondence relating to this ITB, shall be date and time stamped. All sealed bids received will be considered confidential and not available for public review until after the bid opening on Friday October 18, 2019 at 11:00am. Late bids will not be considered.

Please visit our website to download a copy of Bid #2019-030 at www.townofsalemnh.org Finance-Purchasing/bids-proposals. Copies will not be faxed or emailed. Qualified Firms requiring additional information or clarification relative to the contents of the bid may direct inquiries to Christine Wholley, Purchasing Agent, at 603-890-2090 or cawholley@salemnh.gov Monday-Wednesday 8:30am-2:00pm.

The Town reserves the right to reject any or all bids or any part thereof, to waive any informality in the bidding, and to accept the bid considered to be in the best interest of the Town. The Town also reserves the right to conduct reasonable negotiations with low bidders and sole bidders. Failure to submit all information may disqualify a bid.
Notice To Qualified Firms

*Do not alter bid documents in any way.
*All bid documents must be filled out to be considered.

If you wish to offer comments, additional information or alternate bids, please do below or on a separate sheet and attach it to the bid sheet.

* _________________________________
* _________________________________
* _________________________________
* _________________________________

The purpose of the attached specifications is to define minimum requirements only. They are not meant to be restrictive. All manufacturers meeting or surpassing these minimum specifications are invited to submit a bid/proposal.

Please don’t hesitate to call me if you need any additional information.
Christine Wholley, Purchasing Agent (603) 890-2090

For questions or clarification on specifications please contact
Dave Wholley Deputy Director DPW (603) 890-2159

The Town of Salem reserves the right to reject any and all sealed bids/proposals that it deems non-conforming to the specifications enclosed. All information must be filled out correctly for consideration.

DO NOT FAX BIDS, THEY WILL NOT BE ACCEPTED.
Form for General Bid / Specifications
In compliance with all specifications enclosed the Bidder hereby proposes to supply the listed materials, services supplies in strict accordance with the specifications provided. The contract will last (3) years from the date of award.

The Proposal must meet or exceed the specifications listed. Please provide pricing in the spaces below.

THIS SHEET MUST BE RETURNED AS BID
CRUSHED STONE

<table>
<thead>
<tr>
<th>MATERIAL</th>
<th>DELIVERED PRICE</th>
<th>PICK-UP PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-1/2” Dense Graded Base per ton</td>
<td>________________</td>
<td>______________</td>
</tr>
<tr>
<td>¾” Dense Graded Base per ton</td>
<td>________________</td>
<td>______________</td>
</tr>
<tr>
<td>Class C Stone per ton.</td>
<td>________________</td>
<td>______________</td>
</tr>
<tr>
<td>¾” Crushed Stone</td>
<td>________________</td>
<td>______________</td>
</tr>
</tbody>
</table>

Pick up Location ________________________________

• Proposal Submitted by (Business Name)
• Title of person authorized to sign proposals
• Name of person authorized to sign proposals (printed)
• Signature of person authorized to sign proposals
• Business Phone ____________________ Business Fax ______________________________
• Business Address __________________________ Date ___________________________
• Business Email __________________________
• Business Type ___________________________ (Individual, Partnership, Corporation etc.)
Material                  Quantity

1½ Dense Graded Base       1000 Tons  
¾ Dense Graded Base        500 Tons   
Modified Rockfill          200 Ton   
3/4” Crushed Stone         200 Tons   

**Dense Graded Crushed Stone**

This specification covers the quality and gradation requirements for a sub-base material combining crusher-run coarse aggregates of crushed stone and fine aggregates of natural sand and stone screenings uniformly premixed with a predetermined quantity of water.

Coarse aggregate shall consist of hard, durable particles of fragments of stone. Materials that break up when alternately frozen and thawed or wetted and dried shall not be used. Coarse aggregate shall have a percentage of wear, by the Los Angeles test, of not more than 45. Fine aggregate shall consist of natural or crushed sand.

The composite material shall be free from clay, loom or other plastic material and shall conform to the following grading requirements.

<table>
<thead>
<tr>
<th>Sieve designation</th>
<th>Percentage by weight passing</th>
</tr>
</thead>
<tbody>
<tr>
<td>2” 50mm</td>
<td>100</td>
</tr>
<tr>
<td>1 1/2” 37.5 mm</td>
<td>70-100</td>
</tr>
<tr>
<td>3/4” 19.0 mm</td>
<td>50-85</td>
</tr>
<tr>
<td>#4 4.75 mm</td>
<td>30-55</td>
</tr>
<tr>
<td>#50 300mm</td>
<td>8-24</td>
</tr>
<tr>
<td>#200 75mm</td>
<td>3-10</td>
</tr>
</tbody>
</table>

**Modified Rockfill (Rip Rap/Erosion Stone)**

Shall consist of hard, durable angular shaped stones which are the product of the primary crushing of a stone crusher. Rounded stone, boulders, sandstone and similar soft stone or relatively thin slabs will not be acceptable.

Stone shall be free from overburden, spoil, organic material and meet the following gradation requirements:

<table>
<thead>
<tr>
<th>Sieve Size</th>
<th>Percentage by weight passing</th>
</tr>
</thead>
<tbody>
<tr>
<td>12 inch</td>
<td>100</td>
</tr>
<tr>
<td>8”</td>
<td>95-100</td>
</tr>
<tr>
<td>4”</td>
<td>0-25</td>
</tr>
<tr>
<td>2 1/2”</td>
<td>0-5</td>
</tr>
</tbody>
</table>
¾” Crushed Stone
Crushed Stone shall consist of Durable Crushed Rock consisting of the angular fragments obtained by breaking and crushing solid or shatter natural rock, and free from a detrimental quantity of thin flat, elongated or other objectionable pieces.

The crushed stone shall be uniformly blended according to the grading requirements for the respective stone size shown in the following table.

<table>
<thead>
<tr>
<th>Sieve Size</th>
<th>Percentage by weight passing</th>
</tr>
</thead>
<tbody>
<tr>
<td>1”</td>
<td>100</td>
</tr>
<tr>
<td>¾”</td>
<td>90-100</td>
</tr>
<tr>
<td>½”</td>
<td>10-50</td>
</tr>
<tr>
<td>3/8”</td>
<td>0-20</td>
</tr>
<tr>
<td>#4</td>
<td>0-5</td>
</tr>
</tbody>
</table>
Specifications Exception Form

In the interest of fairness and sound business practice, it is mandatory that you state any exceptions taken by you to our specifications.

It should not be the responsibility of the Town of Salem to ferret out information concerning the materials, which you intend to furnish.

If your bid/proposal does not meet all our specifications you must state it in the space provided below.

____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________

If your bid does not meet our specifications, and your exceptions are not listed above or in space provided, the Town of Salem may claim forfeiture on your bid, if submitted.

Signed________________________________________________
I DO meet specifications

Signed________________________________________________
I DO NOT meet specifications as listed in this bid, exceptions are in space provided.

Failure to submit this form with your Bid/Proposal response may result in your Bid/Proposal being rejected as unresponsive.
THIS AGREEMENT, made this ____ day of __________ by and between the Town of Salem New Hampshire, hereinafter called "Owner" and __________________, doing business as (an individual) or (a partnership) or (a corporation) hereinafter called "Contractor".

THE CONTRACTOR will supply products/services after the bid/proposal is formally awarded and the price proposed in the form for general bid will remain firm for (3) years from the date of the award.

THE CONTRACTOR will furnish all documents, materials, products, supplies, tools, equipment, labor, and any other services necessary for the application to meet or exceed all requirements stated in the specifications.

THE TOWN OF SALEM NH shall pay to the Contractor, in the manner and at such times as set forth in the General Requirements, such amounts as required by the Contract Documents based on the bid items reflected in the bid for the actual final quantities.

Bid/Proposal Award
If during the contract period the successful vendor fails to supply the Town of Salem New Hampshire with the products/services, the Town of Salem NH will purchase this product/service on the open market and the vendor (contractor) will compensate the Town of Salem NH with the difference between the bid price and the price incurred on the open market. If at any time the vendor fails to provide proper services/materials during the contract period, the Town of Salem NH will have the option to terminate the contract at any time without notice. If contract is in good standing and it needs to be cancelled by either party, a thirty (30) days written notice by registered mail addressed to the other party will be required. The undersigned hereby agrees to abide by the terms and conditions stated in this form of agreement.

Title ________________________________________________

Signature______________________________________________________

Company __________________________________________________________

Address __________________________________________________________

Email _____________________________________________________________
Insurance Requirements

A current Insurance certificate must be provided prior to commencing any work on this project, in the following amounts:

- Comprehensive General Liability
  - Combined single limit $1,000,000.00
- Workmen’s Compensation & Employers Legal Liability
  - $500,000 per accident

The Contractor shall procure and maintain for the duration of this project Workmen’s Compensation Insurance as required by State Law for all of his employees that are engaging in any work at the site of the project whether direct employees or subcontracting associates.

Non-Collusion Statement

The Undersigned certifies under penalties of perjury that this bid in all respects is bonafide, fair and made without collusion or fraud with any other person. As used in this paragraph, the “PERSON” shall mean any natural person, joint venture, partnership, corporation or other business or legal entity.

Title ________________________________
Signature _____________________________ Company ___________________________________
No Bid Questionnaire

Reference: Sealed Bid-2019-030
If you choose not to bid, please complete the questionnaire below and return it with your response by the
bid opening date. Your assistance in helping us to analyze no bid rationale is very much appreciated.
Thank You.

* * * * No Bid Questionnaire * * * *

A no bid is submitted in reply to the Town of Salem, NH invitation for bids for (enter requirement
description): ________________________________________, for the following reasons:
Dated ___________________________, for the following reasons:

______Item not supplied by our company.
______Bid Specification (Give reason(s) e.g., too restricted, not clear etc.)

______Profit Margin too low
______Past experience with the Town of Salem (give specifics e.g. payment
delay, bid process, admin problems, etc.)

______Insufficient time allowed to prepare and respond to bid request.
______Bid requirements too large ____ or too small ____ for our company.
______Priority of other business opportunities limits time.
______Other reason(s) Please Specify: ___________________________________

Company Name__________________________________________________________
Address_______________________________________________________________
Phone_______________________________________________________________

________________________   __________________________
(Signature)      (Name & Title)
GENERAL TERMS AND CONDITIONS

Preparation of Bids/Proposals. Proposals shall be submitted on the forms provided and must be signed by the bidder or his/her authorized representative. The person signing the proposal shall initial any corrections to entries made on the attached forms.

Vendors must provide pricing on all items appearing on the bid forms unless specific directions in the advertisement, on the bid form or in the special provisions allowed for partial bids. Failure to provide pricing on all items may disqualify the bid. Alternative bids will be considered, unless otherwise stated, only if the alternate is described completely, including, but not limited to, sample, if requested and specifications sufficient so that a comparison to the request can be made.

Any questions or inquiries must be submitted in writing, and must be received by the Purchasing Department no later than seven (7) calendar days before the request for proposal due date to be considered. Any changes to the request for proposal will be provided to all bidders of record.

The name of manufacturer, trade name, or catalog number mentioned in this request for bid description is for the purpose of designating a minimum standard of quality and type. Such references are not intended to be restrictive, although specified color, type of material and specified measurements may be mandatory.

Proposals will be considered for any brand that meets or exceeds the quality of the specifications listed. On all such proposals, the bidder shall specify the product they are proposing and shall supply sufficient data to enable a comparison to be made with the particular brand or manufacturer specified. Failure to submit the above may be sufficient grounds for rejection of the proposal.

Submitting bids/proposals. Proposals must be submitted as directed in the notice to qualified firms, and on the forms provided unless otherwise specified. Proposals must be typewritten or printed in ink. Proposals must be mailed or delivered in person. Bids/Proposals that are faxed or emailed will not be accepted.

Withdrawal of Bids/Proposals. Proposals may be withdrawn prior to the opening date and time upon written request of the proposer. Negligence on the part of the proposer in preparing his/her proposal shall not constitute a right to withdraw a proposal subsequent to the proposal opening.
**Award of Contract.** It is the policy of the Town of Salem NH that contracts are awarded only to the responsible bidders. In order to qualify as responsible, a prospective vendor must meet the following standards as they relate to the request:

A) Have adequate financial resources for performance or have the ability to obtain such resources as required during performance.

B) Have the necessary experience, organization, technical and professional qualifications, skills and facilities.

C) Be able to comply with the proposed or required time of completion or performance schedule; and

D) Have a demonstrated satisfactory record of performance.

E) Adhere to the specifications of this bid and provide all documentation required of this bid.

The contract will be awarded to a responsive & responsible bidder based on the qualifications and experience of the bidder, the quality of the equipment/product/material/services to be provided and the support that the bidder offers during the duration of the supply terms.

**Pricing,** unless otherwise specified all prices listed are firm for the term of the contract. All prices should include all labor and material costs, and any discounts offered.

**Delivery,** deliveries are to be made only to the department or division indicated on the order and in accordance with accepted commercial practices, without extra charge for packing or containers.

**Guarantees & Warranty,** All parts and labor related to agreements must be guaranteed and include a warranty. If any work is unable to be guaranteed, the contractor must inform the Town, in writing, prior to the delivery of an item or any work being performed.

**Force Majeure,** Neither party shall be liable for any inability to perform its’ obligations under any subsequent agreement due to war, riot, insurrection, civil commotion, fire, flood, earthquake, storm or any other act of god.
Form W-9

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/Form99 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

1. Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

2. Business name/descriptor. Name is required on this line; do not leave this line blank.

3. Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes:
   - Individual/sole proprietor or single-member LLC
   - Partnership
   - Trust/estate
   - Corporation (C Corporation, S Corporation, Partnership)
   - Limited liability company

Note: Check the appropriate box in the space above for classification of the single-member LLC. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is a resident alien, sole proprietor, or disregarded entity. See instructions for Part I, later. For other entities, it is your employer identification number (EIN) if you do not have a number, see how to get a EIN, later.

4. Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3)
   - Exempt payee code (if any) ______
   - Exemption from FATCA reporting code (if any) ______

(b) Payee physical or registered office outside the U.S.

Address (number, street, and apt. or suite no.) See instructions.

City, state, and ZIP code

Requestor’s name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see how to get a EIN, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see What Name and Number To Give the Requester for guidelines on whose name to enter.

Social security number

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I have not been notified by the IRS that I am subject to backup withholding as a result of a failure to report all interest and dividends on my tax return; or (b) I am subject to backup withholding, and the IRS has notified me that I am not subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA codes entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out Item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, Item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part I, later.

Sign Here

Signature of U.S. person

Date

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

An individual or entity (form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other information reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-S (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-PATR (partner's share of partnership income, loss, or deduction)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
- Form 1099-A (acquisition or abandonment of real property)

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See what is backup withholding, later.